



BUILDING A GROWTH-FRIENDLY TAX ENVIRONMENT

# The Seventh Theme Day Event

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BUILDING A GROWTH-FRIENDLY TAX ENVIRONMENT

# Compliance Risk Management

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# Part 01

# CRM Guiding Principles



## BUILDING A GROWTH-FRIENDLY TAX ENVIRONMENT

### CRM Guiding Principles



**01**

Development of an effective CRM program is a journey and takes time before all principles become fully operational

**02**

Some leading tax administrations have spent 4 to 5 years maturing their CRM program

**03**

The ultimate goal is not to find non-compliance, it is to prevent non-compliance



# Part 02

# Audit Risk Selection Matrix



## BUILDING A GROWTH-FRIENDLY TAX ENVIRONMENT

# Audit Risk Selection Matrix



01

Designated Committee

02

Selection criteria based on:

- Risk analysis
- Risk factors
- Weight per factor

03

Revised occasionally based on the monitoring and evaluation of the audit programs



## Audit Risk Selection Matrix

### Tax Committee Success

- Creating of a designated committee headed by First Deputy Chairman
- Establishing a Risk Analysis Methodology
- Drafting a Risk Analysis Manual
- Developing a Risk Analysis Matrix
- Preparing a Risk Based Audit Program





## Applying Risk Based Audit with a Comprehensive Risk Matrix

**Prior**

Cases selected based on experience  
(Jan – Sept 2023)

2,682 Selected for Audit

Tax Adjustments = 994 M



**After**

Cases selected based on risk scoring  
(Oct – April 2024)

1,440 Selected for Audit

Tax Adjustments = 1336 M



# Part 03

# Audit Programming



## BUILDING A GROWTH-FRIENDLY TAX ENVIRONMENT

### Audit Programming



01

Annual/Semi-Annual/Quarterly Audit Plans are prepared based on some factors

02

Factors include:

- Human Resources
- Audit Type (Comprehensive, Issue Oriented, Desk)
- Geographic Region

03

Analysis of Audit Plan outcome leads to calibration of Risk Matrix



# Part 04

# Automated Risk Based Refund System



## BUILDING A GROWTH-FRIENDLY TAX ENVIRONMENT

### Automated Risk Based Refund System



01

Specific Risk Refund Matrix

02

Automated Fast Track Refund for Low Risk

03

Semi-Automated Fast Track Refund for High Risk



## Automated Risk Based Refund System

### Tax Committee Success

- Shift from manual selection into automated risk based selection
- Low risk refund claims are treated automatically and refunded within specific committee safeguards
- In-Depth analysis would lead to either refund payment, rejection, or transfer to Audit



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**THANKS**